### The Mindshare New Normal Tracker

The Mindshare New Normal Tracker Mindshare Worldwide is tracking the huge changes in consumer behaviour across the world due to COVID-19. On a bi-weekly basis we will follow countries as they transition from Lockdown, to Release, to Reassess and finally to a new reality.

These learnings will allow each country to understand where they stand but more importantly, learn from those emerging and what constitutes the New Normal.

Unless otherwise indicated this report contains data from Wave 1 w/c 30<sup>th</sup> March, Wave 2 w/c 13<sup>th</sup> April and Wave 3 w/c 27<sup>th</sup> April for the following markets:-

China, US, Germany, UK, Mexico, India, Singapore, France, Spain, Italy

With a 1,000 sample per market per wave

#### **SENTIMENT**

As China emerges from lockdown it remains the most hopeful and least worried country. Importantly, as the rest of the world looks forward to restrictions lifting, we are starting to see a small but significant increase in positivity across almost all markets. Only Spain and Italy, two of the hardest hit markets in Europe, buck that trend.

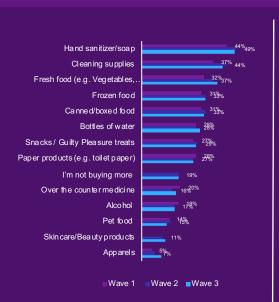
Stringency Index\* indicators of government response The Stringency Rating of Lockdown Measures Based on 17\*\* 57 68 68 94 95 79 82 100 81 89 \*Source : (OxCGRT) most recent available data as at 03.05.2020 \*\* Methodology updated to include an additional 6 factors China US UK Mexico India **Singapore** France Spain Italy Germany

#### Q. How do you feel about coronavirus (COVID-19)?

		China	US	Germany	UK	Mexico	India	Singapore	France	Spain	Italy
Negative	Worried	46%	50%	49%	52%	61%	59%	60%	57%	70%	67%
	Stressed	38%		22%						20%	42%
	Confused	11%	15%	11%	17%	24%		11%	15%		30%
	Hopeful	26%	20%	14%	19%	25%	33%	20%	8%	23%	27%
Positive	Calm	18%				23%	20%	19%			11%
	Confident	19%	8%	16%	5%	11%		8%	9%	9%	3%

#### **SHOPPING**

The end of the beginning. The huge shifts in consumer consumption have stabilised and lockdown shopping behaviour has begun to normalise. Interestingly, however, even when we see enormous differences by country in when people think "back to normal" will be, lockdown purchase habits remain remarkably similar.



Q. Is there anything you've been buying more now than before as a result of coronavirus?



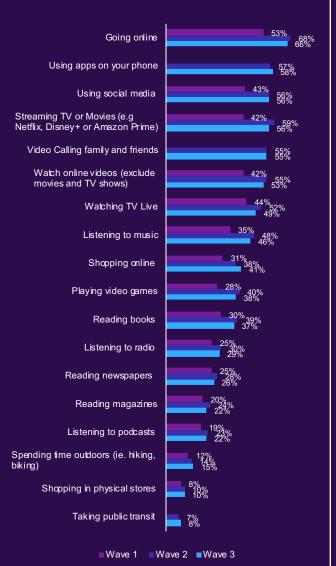
Q: "I am spending more in groceries than I did at the start of the outbreak – Strongly agree or agree

	Within 2 weeks	Within a month	Within 2-3 months	Within 4-6 months	Within 7-9 months	Within 10-12 months	More than a year			
China	157					47	23			
US	122	91		100						
Germany	57	42	64							
UK	65	54			123					
Mexico	53	110					68			
India	342	299			58	64	23			
Singapore	42	61								
France	108	105								
Spain	40									
Italy	74									

Q: In which timeframe do you think life will go 'back to normal'?

## MEDIA

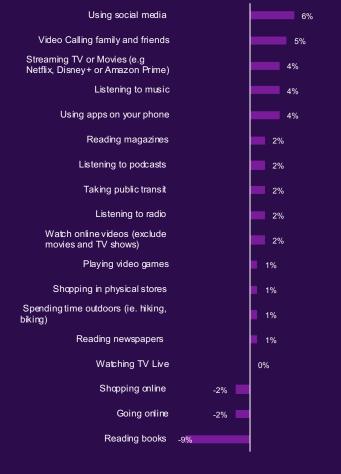
% Increase in usage all across all survey markets



Q. Comparing your behaviours before the coronavirus (COVID-19) outbreak to now, have you spent more time doing the following?

As China emerges from social isolation we see a seemingly counter intuitive increase in social media usage. This may be because, for the first time in months, people actually have something to share. Perhaps this suggests that social media's power lies less in social connection and more in its ability to facilitate a personal content strategy.

# China % change in usage Wave 3 Vs Wave 2



Q. Comparing your behaviours in the last 2 weeks, have you spent more or less time doing the following?